

# AmCham Women in Global Organisations Peer Mentoring Programme



## AmCham WGO Peer Mentoring Programme

This programme is designed to advance leadership skills in a safe, trusted environment. Working in small cross company, cross sector, cross functional groups, through group discussion, with formal and informal interactions throughout the programme, participants have the opportunity to explore practices, share insights, compare experiences, gather new perspectives and try out ideas with an exceptional group of peers.

## Who is the programme aimed at?

For senior women leaders in American Chamber member companies who have a minimum of 10+ years experience. Executives must be prepared to lead their organisation through periods of disruptive innovation and rapid change - Participants are re-energised, prepared to inspire and lead colleagues with lasting impact.

*"I've been incredibly lucky with the diversity of industries and functions that I could draw from their experiences. It's great to be able to leave the programme not just with new knowledge, but also a professional network of women that can continue to be a safe and inspiring sounding board on career and personal development"*

## Five Key Areas of Focus

Influence

Persuasion

Horizon

Visibility

Change

### Get in touch:

Keelan Lombard  
Manager of Leadership  
Development  
T: +353 1 661 6647  
E: [k.lombard@amcham.ie](mailto:k.lombard@amcham.ie)

Katya Fraga  
Leadership Development Co-  
Ordinator  
T: +353 1 661 6630  
E: [k.fraga@amcham.ie](mailto:k.fraga@amcham.ie)

## Influence

Exploring the challenges faced when it comes to influence, this session looks at tools and strategies that can affect the attitude and behaviours of those around them; how to develop greater personal understanding of the impact of these skills and how they may be applied to build resilience, step into the spotlight and perform more effectively in the workplace.

## Persuasion

Business today is largely run by teams and populated by authority-averse baby boomers and Generation Xers. That makes persuasion more important than ever as a managerial tool. It is a process of learning from others and negotiating a shared solution. Persuasion can be a force for enormous good in an organisation, but people must understand it for what it is: an often-painstaking process that requires insight, planning and compromise.

## Horizon

Horizon scanning is the continuous process of gathering information about customers, suppliers, competitors, society, technology, and so on, and using this information to make informed decisions about your business. Business leaders need to the external environment, operating with eyes open, aware of changes in customer preferences or habits, aware of opportunities to gain market share or to move into new markets; anticipating a new competitor or how to improve efficiencies through technologies or processes. In short, horizon scanning is essential, not only to grow, but to survive.

## Visibility

How important is it for top managers to be visible? Hambrick and Mason (1984) argue that organisations are reflections of their top managers, and thus organisational outcomes are significantly influenced by the values, beliefs and actions of these managers. This session will explore the tools & techniques of visibility – personal and corporate – how to prepare for a panel, how to deliver an elevator pitch to camera, and how to say yes to opportunities.

## Change

The objective of these two challenging sessions is to integrate change with an increased awareness of what you can and cannot control in your world; insight into where your locus of control mindset is; and improved understanding of your competing commitments and 'big assumptions'. Areas of focus for personal action will be discussed and supported by your peer group.

## The Criteria

- Participants are nominated by their company, who are members of the American Chamber of Commerce.
- Nominees have a minimum of 10+ years' work experience; will probably completed internal leadership training.
- Candidates are selected to maximise diversity of participants (role/ sector/ organisation) which may mean only one person per company.
- There is an expected commitment to all six sessions
- There is a one off registration fee of €650 + VAT

## The Programme:

- Three individual cohorts based on Region, however please apply for cohort that best suits
- 50 participants per class / location
- One session at least every six weeks
- Each module will take place virtually with opportunities for groups to meet physically as dictated by public health advice.
- Each session takes a maximum of three hours and will take place from 10:00 - 13:00.
- Each session will be organised to maximise networking opportunities
- Peer groups are formed of 8 people with a maximum of 5 groups per session - Participants will work with that group across the seven sessions

### SESSION 1 INDUCTION

#### Dates:

28/9/22 South/South-East

13/10/22 Eastern Region

19/10/22 Mid-West/West/  
North-West

### SESSION 2 INFLUENCE & PERSUASION

#### Dates:

27/10/22 South/South-East

10/11/22 Eastern Region

16/11/22 Mid-West/West/  
North-West

### SESSION 3 HORIZON

#### Dates:

17/11/22 South/South-East

02/02/23 Eastern Region

18/01/23 Mid-West/West/  
North-West

### SESSION 4 VISIBILITY

#### Dates:

26/01/23 South/South-East

07/03/23 Eastern Region

22/02/23 Mid-West/West/  
North-West

### SESSION 5 CHANGE

#### Dates:

09/03/23 South/South-East

27/04/23 Eastern Region

19/04/23 Mid-West/West/  
North-West

### SESSION 6 GRADUATION

June - July 2023





## APPLICATION PROCESS

The application process will open on **Wednesday 13th July 2022** and remain open until Monday **23rd of August 2022**. All successful applicants will be informed shortly thereafter.

If you have any questions regarding the programme or would like to express interest in applying then please do not hesitate to contact Keelan Lombard or Katya Fraga - please see contact details below:

### Keelan Lombard

Manager of Leadership Development

T: +353 1 661 6647

E: [k.lombard@amcham.ie](mailto:k.lombard@amcham.ie)

W: [amcham.ie](http://amcham.ie)

### Katya Fraga

Leadership Development Co-Ordinator

T: +353 1 661 6630

E: [k.fraga@amcham.ie](mailto:k.fraga@amcham.ie)

W: [amcham.ie](http://amcham.ie)

## Please Note:

- Applicants must be employees of members of the American Chamber of Commerce.
- There is a one-off registration fee of €650 +VAT payable once a place has been accepted
- Participation is limited to a maximum of 50 delegates per region
- In accepting a place on the programme 100% attendance is expected for all sessions.
- Nominees will be selected to maximise the diversity of the programme – including skills, geography, gender, sector, culture & function.
- Due to high demand, not all applicants are guaranteed a place on the programme.
- An application, if unsuccessful, is no reflection of competence but a function of our drive for a truly diverse cohort and a great learning experience.

## Five Key Areas of Focus

Influence

Persuasion

Horizon

Visibility

Change

## American Chamber of Commerce Ireland

6 Wilton Place,

D02 YD51,

Dublin 2

353 1 661 6201

[www.amcham.ie](http://www.amcham.ie)